



Save over \$400 and come for the  
Full FOUR Days of Training.

*Combine your trip and stay for Both The Design Consultation Class and the Dewey Color Certification Class and receive these additional business tools.*

### **The Wholesale Buying Course**

This course has been developed to teach you everything you need to know about buying wholesale.

*How will this benefit my business?*

- ✓ It will increase your profits by learning how to buy wholesale.
- ✓ Provide your clients with additional products and services so they continue to call you back time and time again

What's included in this training course?

- A 75+ page Detailed Manual covering:
  - Shopping at Markets and Working with Showrooms & Rep's
  - Setting up accounts, reading price lists and placing orders
  - How to invoice, receive merchandise, handle freight, returns and deliveries
  - The Paperwork Trail and Process
  - List of Trade Organizations and Publications
- PLUS: 15 Exercise to learn how to read price lists, prepare purchase orders and price product for your highest profits
- My 100 favorite manufacturers and suppliers.

Price - \$ 225.00 all on a CD

### **The "Color Your World" Seminar Package**

This is a complete color seminar package that you can immediately take and teach.

*How will this seminar package benefit my business?*

- ✓ Expand your clientele
- ✓ Increase your profits by charging for your seminars
- ✓ Establish yourself as a Color Expert
- ✓ Allow you to immediate hold a seminar without spending the countless hours in developing this seminar.

What's included in this seminar package?

- Power Point Presentation
- Instructor Manual
- Student Handout
- Seminar Flyer & Course Description for publication
- Marketing Ideas

Price - \$200.00 all on a CD

*4 Day Combined  
Design Consultation & Dewey Color Class*